



Cellbox Solutions GmbH is a young technology company focusing on new innovative solutions for the global BioTech industry. The company, founded in 2016, is a spin-off of Fraunhofer Research Institution for Marine Biotechnology and Cell Technology in Lübeck. We're aiming at improving the lives of others by providing innovative and new cell logistic solutions for the correct handling of living cells and biologic structures. To support our team in Hamburg we're currently looking for a

(Junior) Key Account Manager in fulltime

YOUR RESPONSIBILITIES:

- Contribute to the realization of international growth strategy
- Identify and select target industries and potential customers with growth potential
- Compete for all existing and develop new sales opportunities to meet or exceed targets
- Achieve/exceed customers' expectations and drive process efficiencies in delivering relevant, effective service and solutions.
- Coordinate between key clients and internal departments such as Marketing, Service and Finance
- Attend global conferences and events

WHAT YOU'RE OFFERING:

- B.Sc or higher degree in Life Science, relevant science subject or Economics
- Knowledge in Pharma/BioTech
- First experience in Sales/Business Development
- Excellent communication and presentation skills
- Hands-on mentality
- Willingness to travel

WHAT WE'RE OFFERING:

- The opportunity to shape and build up the Sales Division of a promising and growing technology company
- Permanent contract
- Motivated and experienced team, flat hierarchies
- Office in the heart of Hamburg, sports facilities and fresh fruit

INTERESTED?

Drop your application at office@cellbox-solutions.com.

In case you have questions get in touch with Kathrin Adlkofer at +49 40 226 316 450.

We're looking forward to receiving your application.